

BUSINESS and ECONOMICS

DIVISION

WINTER 2021

Business

CRN	Course Title	Course #	Cr	Grade Method	Time	Days	Bldg/Room	Instructor	Pre-requisites	
20201	INTRO TO BUSINESS	BA 101	3	A to F	1230-1350	TR		Ma, Qin		
21562	INTRO TO BUS COMPUTING	BA 131	3	A to F	0830-0950	MW		Mahony, Anna		
20202	FINANCIAL ACCT	BA 211	4	A to F	1400-1550	TR		Hawley, Christy		
20203	MANAGERIAL ACCT	BA 213	4	A to F	1000-1150	MW		Mahony, Anna	BA 211	
20204	INTRO BUSINESS LAW	BA 230	3	A to F	1630-1915	W		Hasbrook, John		
20841	QUANT BUSINESS METHODS	BA 240Q	4	A to F	1400-1550	MW		Farjani, Javad	MTH 111	
20205	BUSINESS STATISTICS	BA 243	4	A to F	1200-1350	MW		Farjani, Javad		
20206	PRIN OF MARKETING <i>hybrid</i>	BA 310	3	A to F	0930-1050 ¹	T ¹		Malkewitz, Keven		
20207	PRIN OF MARKETING <i>hybrid</i>	BA 310	3	A to F	0800-0920 ¹	T ¹		Malkewitz, Keven		
20209	FINANCIAL MGMT	BA 315	3	A to F	1230-1350	TR	COMP LAB	Olsen, Robin	BA 211 or consent of inst.	
20208	FINANCIAL MGMT	BA 315	3	A to F	1400-1520	TR		Poudel, Rajeeb	BA 211 or consent of inst.	
21139	ADVANCED-FIN-MGMT	BA 316	3	A to F	1230-1350	TR		TBA	BA 315	
20210	INTERM ACCT II	BA 318	4	A to F	1000-1150	TR		Hawley, Christy	BA 317 or consent of inst.	
20211	PORTFOLIO MGMT	BA 325	3	A to F	0930-1050	TR	TODD 109	Ilievski, Bojan	BA 315	
20212	PORTFOLIO MGMT	BA 325	3	A to F	1400-1520	TR		Ilievski, Bojan	BA 315	
20899	?THIS HYBRID SECTION OF BA 361² IS TAUGHT ON TUESDAYS FROM 1730-1850 IN DOWNTOWN SALEM WITH PAUL DISNEY									
20897	ORG BEHAVIOR <i>hybrid</i>	BA 361D	3	A to F	1400-1550 ⁴	F ³		Yang, Jennifer		
20898	ORG BEHAVIOR <i>hybrid</i>	BA 361D	3	A to F	1000-1150 ⁴	F ³		Yang, Jennifer		
20215	BUSINESS ETHICS	BA 362	3	A to F	1500-1620	MW		Disney, Paul		
20216	BUSINESS ETHICS	BA 362	3	A to F	1230-1350	TR		Disney, Paul		
20842	REGRESSION ANALYSIS	BA 367Q	3	A to F	1100-1220	TR		Bahari-Kashani, Hamid	BA 243 or Mth 243	
20900	BUSINESS AND SOCIETY	BA 370D	3	A to F	1200-1320	MW		Bradshaw, Marianne		
20218	SEM: BUS/EC EVENTS	BA 407	1	P/NC	1700-1750	T	N/A N/A	Leadley, John	Consent of instructor	
20219	MARKETING RESEARCH <i>hybrid</i>	BA 410	3	A to F	1000-1050	MW ⁴		Elton, Mark	BA 310 & Mth/BA 243	
20867	MARKETING STRATEGY <i>hybrid</i>	BA 411W	3	A to F	1300-1350	MW ⁴		Elton, Mark	BA 213 & BA 310	
20868	MARKETING STRATEGY <i>hybrid</i>	BA 411W	3	A to F	1400-1450	MW ⁴		Elton, Mark	BA 213 & BA 310	
21191	NEW PRODUCT DEVELOPMENT	BA 412	3	A to F	0930-1050	TR		Schwarzler, Kate	BA 310 or consent	
20220	SPORTS MARKETING <i>online</i>	BA 414	3	A to F	ONLINE		ONLINE	Malkewitz, Keven	BA 310	
20221	ADVERTISING/PROMOTN <i>hybrid</i>	BA 415	3	A to F	1200-1350 ⁴	F ³		Yang, Jennifer	BA 310	
20222	COST ACCOUNTING	BA 421	4	A to F	0800-0950	TR		Hawley, Christine	BA 213	
21210	SMALL BUSINESS FINANCE	BA 427	3	A to F	0930-1050	TR		Poudel, Rajeeb	BA 315	
20223	FED INCOME TAX II	BA 432	4	A to F	1400-1550	MW		Mahony, Anna	BA 431 or consent of inst.	
21106	FORENSIC ACCOUNTING	BA 445	4	A to F	1200-1350	MW		Mahony, Anna	BA 317	
21456	BUSINESS LEADERSHIP	BA 474	3	A to F	1230-1350	TR		Schwarzler, Kate		
	INTERNATIONAL MARKETING	BA 486	3	A to F	0900-0950	F ⁵		Elton, Mark	BA 310	
21041	INTERNATL LAW	BA 487	3	A to F	0930-1050	TR		Hasbrook, John	BA 230	
20229	OPERATIONS MANGMNT	BA 490	3	A to F	1230-1350	TR		Bahari-Kashani, Hamid	BA 243 or Mth 243	
20230	STRATEGIC MANGMNT	BA 491	3	A to F	1230-1350	MW		Schulz, Marty	Sr.standing, BA 310, 315, 361, & 362	
20231	STRATEGIC MANGMNT	BA 491	3	A to F	1500-1620	MW		Schulz, Marty	Sr.standing, BA 310, 315, 361, & 362	

¹HYBRID: BA 310 (Malkewitz) meets in person Tuesdays

²HYBRID: ?BA 361 (Disney) meets in person on Tuesdays in Salem, 2611 Pringle Road SE, Salem OR 97302

³HYBRID: BA361D (Yang) & BA 415 meet in person these Fridays: ---

⁴HYBRID: BA 410 and BA 411W (Elton) meet in person Mondays and Wednesdays

⁵HYBRID: BA 486 meets on Fridays

Economics

<u>Course Title</u>	<u>Course #</u>	<u>Cr</u>	<u>Grade</u>	<u>Time</u>	<u>Days</u>	<u>Bldg/Room</u>	<u>Instructor</u>	<u>Pre-requisites</u>	
			<u>Method</u>						
			A to F						
20713	INTRO TO MICROECON <i>hybrid</i>	EC	201	4	A to F	1400-1550	W ¹	Zygmont, Zenon	
20714	INTRO TO MICROECON <i>hybrid</i>	EC	201	4	A to F	1400-1550	R ¹	Zygmont, Zenon	
20715	INTRO TO MICROECON	EC	201	4	A to F	1200-1250	MTWR	Leadley, John	
20950	INTRO TO MACROECON	EC	202D	4	A to F	1400-1550	TR	Yoder, Seán	EC 201
20951	INTRO TO MACROECON	EC	202D	4	A to F	1000-1150	MW	TBA	EC 201
20952	INTRO TO MACROECON	EC	202D	4	A to F	1000-1150	TR	TBA	EC 201
20248	INTERMED MICROECON II	EC	312	4	A to F	1300-1350	MTWR	Zygmont, Zenon	EC201,202,Mth111& soph.
20843	EC ANLYS/REPORT WRIT	EC	315WQ	4	A to F	0900-0950	MTWR	Leadley, John	EC202,BA/Mth243,WR 122
20249	MONEY & BANKING	EC	318	4	A to F	1200-1350	TR	Yoder, Seán	EC 201& 202 or consent
20712	PUBLIC FINANCE	EC	319	4	A to F	1400-1550	MW	TBA	EC201,202&311 or consent
21141	ENVIRONMENTAL EC & POLICY	EC	436	4	A to F	1000-1150	TR	Yoder, Seán	EC 201& 202 or consent

¹HYBRID: EC 201 (Zygmont) meets in person Wednesdays

²HYBRID: EC 201 (Zygmont) meets in person Thursdays

Entrepreneurship

<u>CRN</u>	<u>Course Title</u>	<u>Course #</u>	<u>Cr</u>	<u>Grade</u>	<u>Time</u>	<u>Days</u>	<u>Bldg/Room</u>	<u>Instructor</u>	<u>Pre-requisites</u>
			<u>Method</u>						
21042	ENT FINANCE <i>online</i>	ENT	320	1	A to F	ONLINE		Hawley, Christy	BA 211 or equivalent
20253	PLAN/CREAT NEW VENT	ENT	330	3	A to F	1230-1350	TR TODD 109	Martin, Michael	
20254	SMALL BUS MGMT	ENT	350	3	A to F	1400-1520	TR TODD 109	Martin, Michael	
20255	ENTREPRENEURS TODAY <i>hybrid</i>	ENT	380	1	A to F	1630-1845	M ¹	Schulz, Martin	
20256	INNOV & STRATEGY <i>hybrid</i>	ENT	382	1	A to F	1630-1845	M ²	Schulz, Martin	
20257	ENT & SOCIETY <i>hybrid</i>	ENT	383	1	A to F	1630-1845	M ³	Schulz, Martin	
20258	GOING INTO BUS/OREGN	ENT	384	1	A to F	1100-1150	R	Hasbrook, John	
20863	ENTREPRENEURSHIP/ACT	ENT	460W	3	A to F	1100-1220	TR	Olsen, Robin	WR122&ENT320 or consent

¹HYBRID: ENT 380 meets in person --Monday, 1/4/21

²HYBRID: ENT 382 meets in person ---Monday, 1/25/21

³HYBRID: ENT 383 meets in person ---Monday, 2/15/21

First Year Seminar Courses

<u>CRN</u>	<u>Course Title</u>	<u>Course #</u>	<u>Cr</u>	<u>Grade</u>	<u>Time</u>	<u>Days</u>	<u>Bldg/Room</u>	<u>Instructor</u>	<u>Pre-requisites</u>
21235	HOW WE MAKE CHOICES: EC & PSYCH	FYS	107	4	A to F	1400-1450	MTWR	Leadley, John	

M&IS Graduate Courses *

<u>CRN</u>	<u>Course Title</u>	<u>Course #</u>	<u>Cr</u>	<u>Grade</u>	<u>Time</u>	<u>Days</u>	<u>Bldg/Room</u>	<u>Instructor</u>	<u>Pre-requisites</u>
			<u>Method</u>						
CANCEL	MARKETING ANLY/STRAT	BA	610	4	A to F	1000-1150	TR	Elton, Mark	
20260	BUDGETARY PROCESS	BA	620	4	A to F	1200-1350	TR COMP LAB	Poudel, Rajeeb	
* These are M&IS program graduate level courses.									

SCHEDULE SUBJECT TO CHANGE

4/20/2020